



### Reconciliation of Non-GAAP Measures

Earnings before interest, taxes, depreciation and amortization (EBITDA) and Adjusted EBITDA for the three and twelve months ended July 31, 2016 and 2015, respectively:

EBITDA:	FY2016	FY2015	FY2016	FY2015
	Q4	Q4	YTD	YTD
Net Income (loss)	\$ 458	\$ 368	\$ 1,743	\$ 1,071
Interest	110	113	460	465
Amortization of software products	537	463	2,108	2,023
Other depreciation and amortization	607	511	2,407	1,756
Loss on debt extinguishment	-	-	-	-
Loss on FMV of Warrant Derivatives	-	-	-	-
Loss on impairment of long-lived assets	-	-	-	-
Income taxes	379	205	1,351	811
EBITDA	\$ 2,091	\$ 1,660	\$ 8,069	\$ 6,126
Stock-based compensation	111	141	427	446
Adjusted EBITDA	\$ 2,202	\$ 1,801	\$ 8,496	\$ 6,572

Earnings before interest, taxes, depreciation and amortization (EBITDA) and Adjusted EBITDA for the following fiscal quarters:

Quarterly:	7/31/16	4/30/16	1/31/16	10/31/15	7/31/15	4/30/15	1/31/15	10/31/14
	Q4 2016	Q3 2016	Q2 2016	Q1 2016	Q4 2015	Q3 2015	Q2 2015	Q1 2015
Net Income (loss)	\$ 458	\$ 448	\$ 448	\$ 389	\$ 368	\$ 339	\$ 260	\$ 104
Interest	110	118	120	112	113	123	140	89
Amortization of software products	537	531	544	496	463	458	553	549
Other depreciation and amortization	607	601	590	609	511	465	408	372
Loss on debt extinguishment	-	-	-	-	-	-	-	-
Loss on FMV of Warrant Derivatives	-	-	-	-	-	-	-	-
Loss on impairment of long-lived assets	-	-	-	-	-	-	-	-
Income taxes	379	368	305	299	205	243	274	89
EBITDA	\$ 2,091	\$ 2,066	\$ 2,007	\$ 1,905	\$ 1,660	\$ 1,628	\$ 1,635	\$ 1,203
Stock-based compensation	111	113	88	115	141	95	107	103
Adjusted EBITDA	\$ 2,202	\$ 2,179	\$ 2,095	\$ 2,020	\$ 1,801	\$ 1,723	\$ 1,742	\$ 1,306

#### Trailing Twelve Months (TTM):

Net Income (loss)	\$ 1,743	\$ 1,653	\$ 1,544	\$ 1,356	\$ 1,071	\$ 877	\$ 698	\$ (23)
Interest	460	463	468	488	465	422	367	305
Amortization of software products	2,108	2,034	1,961	1,970	2,023	2,118	2,192	2,157
Other depreciation and amortization	2,407	2,311	2,175	1,993	1,756	1,553	1,442	1,373
Loss on debt extinguishment	-	-	-	-	-	-	-	-
Loss on FMV of Warrant Derivatives	-	-	-	-	-	-	(4)	6
Loss on impairment of long-lived assets	-	-	-	-	-	35	35	35
Income taxes	1,351	1,177	1,052	1,021	811	836	746	246
EBITDA	\$ 8,069	\$ 7,638	\$ 7,200	\$ 6,828	\$ 6,126	\$ 5,841	\$ 5,476	\$ 4,099
Stock-based compensation	427	457	439	458	446	536	609	627
Adjusted EBITDA	\$ 8,496	\$ 8,095	\$ 7,639	\$ 7,286	\$ 6,572	\$ 6,377	\$ 6,085	\$ 4,726

EBITDA is calculated as net income adjusted to exclude interest expense, amortization, depreciation and income tax expense. Adjusted EBITDA further eliminates non-cash, stock-based compensation expense. Management believes Adjusted EBITDA is helpful in understanding period-over-period operating results separate and apart from non-operating expenses and expenses pertaining to prior period investing activities, particularly given the Company's significant investments in capitalized software and its continuing efforts in completing acquisitions, which typically result in significant non-cash depreciation and amortization expense in subsequent periods. However, Adjusted EBITDA has significant limitations as an analytical tool and should only be used cautiously in addition to, and never as a substitute for, operating income, cash flows or other measures of financial performance prepared in accordance with generally accepted accounting principles and may not necessarily be comparable to similarly titled measures of other companies.

The Company began using EBITDA, adjusted to add back non-cash, stock-based compensation, as a performance measure during the fourth quarter of fiscal 2015. All prior periods have been updated to reflect this presentation.