



Reconciliation of Non-GAAP Measures

Earnings before interest, taxes, depreciation and amortization (EBITDA) for the three, six and twelve months ended January 31, 2015 and 2014, respectively:

EBITDA:	FY2015	FY2014	FY2015	FY2014	FY2015	FY2014
	Q2	Q2	YTD	YTD	TTM	TTM
Net Income (loss)	\$ 260	\$ (461)	\$ 364	\$ (436)	\$ 698	\$ (1,306)
Interest	140	78	229	148	367	437
Amortization of software products	553	518	1,102	962	2,192	1,843
Other depreciation and amortization	408	339	780	660	1,442	1,322
Loss on debt extinguishment	-	-	-	-	-	682
Loss on FMV of Warrant Derivatives	-	10	-	32	(4)	667
Loss on impairment of long-lived assets	-	-	-	-	35	420
Income taxes	274	(226)	363	(142)	746	(566)
EBITDA	\$ 1,635	\$ 258	\$ 2,838	\$ 1,224	\$ 5,476	\$ 3,499

Earnings before interest, taxes, depreciation and amortization (EBITDA) for the following fiscal quarters:

Quarterly	1/31/15	10/31/14	7/31/14	04/30/14	01/31/14	10/31/13	07/31/13	04/30/13
	Q2	Q1	Q4	Q3	Q2	Q1	Q4	Q3
	2015	2015	2014	2014	2014	2014	2013	2013
Net Income (loss)	\$ 260	\$ 104	\$ 174	\$ 160	\$ (461)	\$ 25	\$ (299)	\$ (571)
Interest	140	89	70	68	78	70	92	197
Amortization of software products	553	549	558	532	518	444	429	452
Other depreciation and amortization	408	372	308	354	339	321	328	334
Loss on debt extinguishment	0	0	0	0	0	0	0	682
Loss on FMV of Warrant Derivatives	0	0	0	(4)	10	22	635	0
Loss on impairment of long-lived assets	0	0	35	0	0	0	0	420
Income taxes	274	89	230	153	(226)	84	314	(738)
EBITDA	\$ 1,635	\$ 1,203	\$ 1,375	\$ 1,263	\$ 258	\$ 966	\$ 1,499	\$ 776

Trailing 12 months (TTM)

Net Income (loss)	\$ 698	\$ (23)	\$ (102)	\$ (575)	\$ (1,306)	\$ (841)	\$ (753)	\$ 58
Interest	367	305	286	308	437	628	626	608
Amortization of software products	2,192	2,157	2,052	1,923	1,843	1,789	1,741	1,693
Other depreciation and amortization	1,442	1,373	1,322	1,342	1,322	1,322	1,281	1,245
Loss on debt extinguishment	0	0	0	0	682	682	682	682
Loss on FMV of Warrant Derivatives	(4)	6	28	663	667	657	635	0
Loss on impairment of long-lived assets	35	35	35	0	420	420	420	420
Income taxes	746	246	241	325	(566)	(1,175)	(1,133)	(1,605)
EBITDA	\$ 5,476	\$ 4,099	\$ 3,862	\$ 3,986	\$ 3,499	\$ 3,482	\$ 3,499	\$ 3,101

Management believes EBITDA is helpful in understanding period-over-period operating results separate and apart from non-operating expenses and expenses pertaining to prior period investing activities, particularly given the Company's significant investments in capitalized software and its continuing efforts in completing acquisitions, which typically result in significant depreciation and amortization expense in subsequent periods. The Company uses EBITDA as a factor in evaluating potential acquisition targets and analyzing the pro forma impact of the acquisition on the Company. However, EBITDA has significant limitations as an analytical tool and should only be used cautiously in addition to, and never as a substitute for, operating income, cash flows or other measures of financial performance prepared in accordance with generally accepted accounting principles and may not necessarily be comparable to similarly titled measures of other companies.