

## Reconciliation of Non-GAAP Measures

Earnings before interest, taxes, depreciation and amortization (EBITDA) for the three and twelve months ended October 31, 2009 and 2008, respectively:

EBITDA:	FY2010 Q1	FY2009 Q1	FY2010 Q1TTM	FY2009 Q1TTM
Net Income	\$ 162	\$ 256	\$ 330	\$ 1,396
Interest	139	28	325	92
Amortization included in cost of sales	253	215	914	785
Depreciation/Amort included in overhead	404	229	1,276	761
Income taxes	5	-	128	(596)
EBITDA	<u>\$ 963</u>	<u>\$ 728</u>	<u>\$ 2,973</u>	<u>\$ 2,438</u>

Earnings before interest, taxes, depreciation and amortization (EBITDA) for the following fiscal quarters:

	10/31/09 Q1 2010	07/31/09 Q4 2009	04/30/09 Q3 2009	01/31/09 Q2 2009	10/31/08 Q1 2009	07/31/08 Q4 2008	04/30/08 Q3 2008	1/31/08 Q2 2008	10/31/07 Q1 2008
<b>Quarterly</b>									
Net Income	\$ 162	\$ (114)	\$ 226	\$ 56	\$ 256	\$ 378	\$ 427	\$ 335	\$ 243
Interest	139	138	25	23	28	24	14	26	35
Amortization included in cost of sales	253	257	200	204	215	196	187	187	194
Depreciation/Amort included in overhead	404	410	233	229	229	166	180	186	195
Income taxes	5	(123)	29	217	-	(582)	(9)	(5)	6
EBITDA	<u>\$ 963</u>	<u>\$ 568</u>	<u>\$ 713</u>	<u>\$ 729</u>	<u>\$ 728</u>	<u>\$ 182</u>	<u>\$ 799</u>	<u>\$ 729</u>	<u>\$ 673</u>
<b>Trailing 12 months (TTM)</b>									
Net Income	\$ 330	\$ 424	\$ 916	\$ 1,117	\$ 1,396	\$ 1,383	\$ 838	\$ 206	\$ 119
Interest	325	214	100	89	92	99	118	144	150
Amortization included in cost of sales	914	876	815	802	785	764	770	796	807
Depreciation/Amort included in overhead	1,276	1,101	857	804	761	727	773	796	720
Income taxes	128	123	(336)	(374)	(596)	(590)	(21)	(3)	10
EBITDA	<u>\$ 2,973</u>	<u>\$ 2,738</u>	<u>\$ 2,352</u>	<u>\$ 2,438</u>	<u>\$ 2,438</u>	<u>\$ 2,383</u>	<u>\$ 2,478</u>	<u>\$ 1,939</u>	<u>\$ 1,806</u>

	07/31/07	04/30/07	01/31/07	10/31/06	07/31/06	04/30/06	01/31/06	10/31/05	7/31/05
	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4
Quarterly	2007	2007	2007	2007	2006	2006	2006	2006	2005
Net Income	\$ (167)	\$ (205)	\$ 248	225	\$ 723	\$ 1,465	\$ 524	\$ 498	\$ 1,371
Interest	43	40	32	38	47	46	50	49	59
Amortization included in cost of sales	202	213	198	187	190	161	152	145	153
Depreciation/Amort included in overhead	212	203	110	106	104	104	94	80	73
Income taxes	(13)	9	8	0	(192)	(1,008)	-	-	(916)
EBITDA	\$ 277	\$ 260	\$ 596	\$ 556	\$ 872	\$ 676	\$ 820	\$ 772	\$ 740

Trailing 12 months (TTM)										
Net Income	\$ 101	\$ 991	\$ 2,661	\$ 2,937	\$ 3,210	\$ 3,858	\$ 2,888	\$ 2,819	\$ 2,815	
Interest	153	157	163	181	192	204	207	204	199	
Amortization included in cost of sales	800	788	736	690	648	611	593	574	570	
Depreciation/Amort included in overhead	631	523	424	408	382	351	314	289	263	
Income taxes	4	(175)	(1,192)	(1,200)	(1,200)	(1,924)	(903)	(889)	(853)	
EBITDA	\$ 1,689	\$ 2,284	\$ 2,792	\$ 3,016	\$ 3,232	\$ 3,100	\$ 3,099	\$ 2,997	\$ 2,994	

	4/30/05	1/31/05	10/31/04	7/31/04	4/30/04	1/31/04	10/31/03
	Q3	Q2	Q1	Q4	Q3	Q2	Q1
Quarterly	2005	2005	2005	2004	2004	2004	2004
Net Income	\$ 495	\$ 455	\$ 494	\$ 628	\$ 180	\$ 175	\$ 72
Interest	49	47	44	(9)	55	64	81
Amortization included in cost of sales	143	133	141	189	38	37	35
Depreciation/Amort included in overhead	67	69	54	46	435	445	443
Income taxes	13	14	36	62	-	-	-
EBITDA	\$ 767	\$ 718	\$ 769	\$ 916	\$ 708	\$ 721	\$ 631

Trailing 12 months (TTM)							
Net Income	\$ 2,072	\$ 1,758	\$ 1,477	\$ 1,056	\$ 354	\$ (480)	\$ (1,031)
Interest	131	137	154	191	266	502	782
Amortization included in cost of sales	606	501	405	299	158	172	188
Depreciation/Amort included in overhead	236	604	980	1,369	1,745	1,750	1,750
Income taxes	125	112	98	62	-	-	-
EBITDA	\$ 3,170	\$ 3,111	\$ 3,115	\$ 2,976	\$ 2,522	\$ 1,944	\$ 1,689

Management believes EBITDA is helpful in understanding period-over-period operating results separate and apart from non-operating expenses and expenses pertaining to prior period investing activities, particularly given the Company's significant investments in capitalized software and its continuing effort in completing acquisitions, which typically result in significant depreciation and amortization expense in subsequent periods. The Company uses EBITDA as a factor in evaluating potential acquisition targets and analyzing the pro forma impact of the acquisition on the Company. However, EBITDA has significant limitations as an analytical tool and should only be used cautiously in addition to, and never as a substitute for, operating income, cash flows or other measures of financial performance prepared in accordance with generally accepted accounting principles and may not necessarily be comparable to similarly titled measures of other companies.